## A MULTIMEDIA COMPANY



## Fishing Media Guide

Magazine • Television • Podcast • Digital Video & Print Production • Sport Show Programs

## If you could choose just one market, you'd choose the Midwest!

92 million people

30% of the population

10.5 million fishing licenses

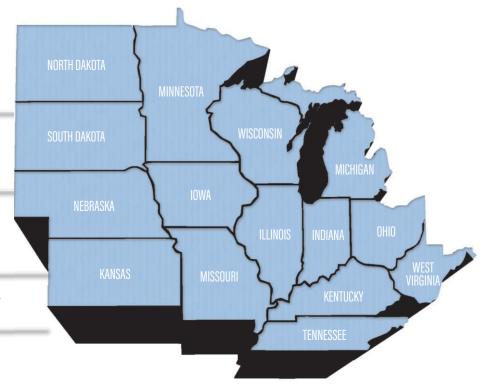
38% of the licenses

4.9 million boat owners

41% of boat owners

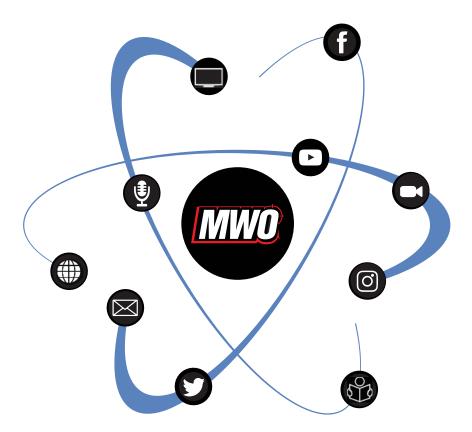
90% of U.S. freshwater supply

250 species of fish





## We'll drive your message thru all MWO media assets!



## TOTAL BRAND UNIVERSE | 87,623,055

MAGAZINE | 129,601 readers per issue
TELEVISION | 86,945,932 TV households
SOCIAL MEDIA | 75,769 engaged followers
WEBSITE | 15,564 monthly viewer sessions

eNEWSLETTER | 16,189 registered subscribers

DIRECT MAIL | 100,000+ avid fishermen

EVENT PROGRAMS | 100,000+ avid outdoorsmen

SPECIAL ISSUES | 240,000+ targeted fishermen

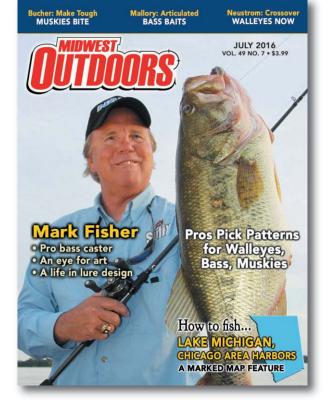


## **PRINT SOLUTIONS**

## MidWest Outdoors magazine

The newly redesigned MidWest Outdoors magazine is all about helping you enjoy the outdoors with articles and features on fishing, hunting and the great outdoors—where to go, what to use and how to use it.

Published 12 times per year, each issue is filled with more than 100 articles by the Midwest's top outdoor writers, each with a particular area of expertise. No other single publication has more outdoors coverage of the upper Midwest.



## **Advertising Rates**\*

FOUR-COLOR RATES	1X	3X	6X	12X
Full Page	\$2983	\$2834	\$2684	\$2385
One-half Page	1853	1760	1669	1483
One-third Page	1580	1501	1421	1264
One-quarter Page	1323	1260	1190	1058
One-sixth Page	1105	1050	994	884
One-eighth Page	1012	962	911	810

## **COVERS & PREMIUM POSITIONS** (Four-color only)

Back Outside (7" x 10")	\$3454	\$3281	\$3108	\$2762
Back Inside (10" x 16")	3454	3281	3108	2762
Center Spread (21" x 16")	6563	6235	5906	5250

#### **BLACK & WHITE RATES**

\$2073	\$1969	\$1817	\$1658
1099	1043	989	879
822	781	740	657
557	529	501	441
361	342	324	287
281	267	252	225
	1099 822 557 361	1099 1043 822 781 557 529 361 342	1099     1043     989       822     781     740       557     529     501       361     342     324

### SPOT COLOR \$220 per color

## **Mechanical Requirements**

Column width: 2 1/4 inches Stock: 32 lb. offset Printed: Web offset

Minimum Image Resolution: 200 dpi

We accept digital files in the following formats: pdf, high-resolution jpg or tiff. Email ad materials to ads@midwestoutdoors.com.

## **Ad Dimensions**

Full Page 10" x 16"

One-half Page 10" x 8" or 7 1/2" x 10"

One-third Page 7 1/2" x 7 1/2"

One-quarter Page  $4^{7/8}$ " x 8" or  $7^{1/2}$ " x 5" One-sixth Page  $4^{7/8}$ " x 5" or  $2^{1/4}$ " x 10" One-eighth Page  $4^{7/8}$ " x 4" or  $2^{1/4}$ " x 8"

## **Deadlines**

Deadilles				
Issue	Space/Materials	On Sale		
January	November 23	January 1		
February	December 22	February 1		
March	January 25	March 1		
April	February 23	April 1		
May	March 24	May 1		
June	April 25	June 1		
July	May 25	July 1		
August	June 23	August 1		
September	July 24	September 1		
October	August 25	October 1		
November	September 25	November 1		
December	October 25	December 1		

<sup>\*</sup>Additional discounts for MidWest Outdoors TV advertisers.





ICE FISHING

IceBreakers – November
Ice Fishing Show Programs
St. Paul & Milwaukee Ice Shows – December



CANADA

Canada Fever 

December thru February



**CABIN & VACATION HOMES** 

Cabin & Vacation Section – April

Lake Home & Cabin Show Programs

Madison – January • Minneapolis – February • Chicago – March



## SPORTS SHOW COVERAGE

Chicagoland Fishing Expo Program – January

Minnesota Sportsmen's Show Program – January

Minnesota Sports Show Issues – January thru March

MWO attends 40+ consumer shows each year. Thousands of bonus copies are distributed from November thru April.



## Match your advertising message with seasonal editorial



MidWest Outdoors has more writers and editorial than any other outdoors magazine in the U.S. With more than 200 articles each issue, MidWest Outdoors keeps readers abreast of seasonal trends.

JANUARY | Canada Fever Issue • Chicagoland Fishing Travel & Outdoor Expo Program • Lake Home & Cabin Show Program – Madison

- Minnesota Sportsmen's Boat, Camping & Vacation Show Program
- Minnesota Sports Show Issue Sports shows Cabin fever purchases
- lce season closeouts
   lce fishing
   Vacation planning
   Warm weather destinations
   Rainbow in streams
   New tackle and electronics
   Boat and motor sales
   Internet/ mail-order sales

## FEBRUARY | Canada Fever issue • Minnesota Sports Show Issue

- Lake Home & Cabin Show Program Minneapolis Sports shows
- Midwinter ice fishing Spring fever Boat and motor sales Cold water fishing
- Vacation planning Warm weather destinations Internet/mail-order sales

### MARCH | Lake Home & Cabin Show Program - Chicago

warmer water . Southern Midwest fishing . Cabin opening

- Minnesota Sports Show Issue Boat & motor sales Vacation planning
- Late ice fishing River walleyes & saugers Coldwater panfish Testing of tackle, electronics & boats Great Lakes fishing for salmon & trout
- Perch fishing Southern Midwest open-water fishing activity increases

APRIL | Vacation Home & Cabin Issue • Retail tackle and electronics sales
• Boats & motor sales • Sports show season concludes • Open-water fishing
spreads across much of Midwest • Northern pike in shallows • River & stream
walleyes • Great Lakes fishing from shore and boat • Panfish and bass move to

MAY | Peak fishing tackle sales • Outstanding river fishing • Walleye fishing • Shallow water bass and panfish • White bass • Great Lakes action • Strong retail sales • Cabin opening

JUNE | Retail tackle sales • Father's Day • Free Fishing Days • Early summer techniques • Night fishing for bass and walleyes • Topwater fishing • Muskie action • Channel cats and river fishing • Canada trips: tackle purchased • Deepwater • Great Lakes rigging • Downriggers and depth finders • Weedline tactics

JULY | Summer fishing • Lake Erie walleyes • Great Lakes salmon and trout • Panfish action • Fly-fishing on streams • Catfishing • Prime night fishing and bank angling • Midseason marine and tackle purchases/repairs • Canada trips: tackle purchased

AUGUST | Late summer fishing • Stream fishing for trout • Staging salmon on the Great Lakes • Walleyes, bass, muskies and panfish • Marine closeouts, new product intros • Canada trips: tackle purchased

SEPTEMBER | Muskie Madness! Issue • Fall fishing frenzy • Cold-water pike • Return of spawning salmon and steelhead • Perch fishing on the Great Lakes • Fall smallmouth and muskie fishing • New marine and tackle product intros

OCTOBER | Fall fishing peak • Walleyes • Southern Midwest fishing • Steelhead, brown trout, lake trout • Trophy muskies and bass • Boat & motor storage/winterization

NOVEMBER | IceBreakers Issue • Winter fishing begins • Late-season river fishing • Warm water discharges and power plants • Southern Midwest fishing • Ice fishing gear-up • Boats winterized and stored • Tackle stored for winter

### DECEMBER | Canada Fever Issue • St. Paul Ice Fishing Show Program

- Milwaukee Ice Fishing Show Program Ice fishing Warm water discharges Coldwater fishing techniques Ice fishing sports shows
- Web/mail-order business Snowmobiling season Christmas gifts

Boat and motor repairs

• Winter hobbies: fly tying, tackle making, rod building • Internet/mail-order sales



## Advertise on the Midwest's top-rated fishing TV show!



### **NATIONWIDE COVERAGE**

Pursuit Channel
Dish Network (Ch 393), DirecTV (Ch 604), Roku TV

#### **REGIONAL COVERAGE**

- ★ FOX Sports North (Cable)
  Upper Midwest—Minnesota, Wisconsin, Dakotas, Iowa
- ★ FOX Sports Wisconsin (Cable)
- ★ Comcast SportsNet Chicago (Cable) Illinois, Indiana, Iowa

FOX Sports Midwest (Cable) Lower Midwest—Illinois, Indiana, Missouri, Iowa, Nebraska, Kansas

FOX Sports Ohio (Cable)
Eastern Midwest—Ohio, Kentucky, Indiana,
West Virginia, Pennsylvania, Tennessee

- ★ MidContinent Sports Network (Cable) Minnesota, North Dakota, South Dakota
- ★ Network West Virginia (Cable) Eastern Midwest—West Virginia, Virginia, Kentucky, Ohio
  - ★ available 52 weeks per year \* one-hour program

### **LOCAL DMA COVERAGE**

- ★ Chicago/Rockford, III.: TLN\* (Cable)
- ★ Fox Valley, III.: WSPY TV30 (Independent)
- ★ Plano, III.: TV17 (Independent)
- ★ Peoria, III.: WAOE TV59 (MNT)\* Quad Cities, III. & Iowa: WHBF TV4 (CBS) Quad Cities, III. & Iowa: KGCW (CW)
- ★ Sioux Falls, South Dakota: KTTW TV17 (F0X) Fargo, North Dakota: KVRR TV15 (F0X) Minneapolis, Minn.: KMSP TV9 (F0X)
- ★ Twin Cities, Minn.: KSTC TV45 (Independent)
- ★ Duluth, Minn./Superior, Wis.: WDIO TV10 (ABC)
- ★ Hibbing, Minn.: WIRT TV13 (ABC) Green Bay, Wis.: WGBA TV26 (NBC) Milwaukee, Wis.: WVTV TV18 (CW) Milwaukee, Wis.: WCGV TV24 (MNT) Madison, Wis.: WMTV TV15 (CW)
- ★ Wausau, Wis.: WSAW TV7 (CBS)
- ★ Wausau/Rhinelander, Wis.: WZAW (FOX)
- ★ Baraboo, Wis.: WRPQ TV43 (PAX)
- ★ Eau Claire, Wis.: Spectrum Reach TV16/7 (Cable)
- ★ Southern Michigan: Comcast Michigan (Cable)
- ★ Kalamazoo/Grand Rapids, Mich.: WLLA TV64 (Independent)
- ★ Sandusky/West Cleveland, Ohio: WGGN TV52 (Independent)
- ★ Marion, Ind.: WSOT LP25 (Independent)

## **DIGITAL SOLUTIONS**



## We will make your digital promotions successful



#### **eNEWSLETTER**

Speak directly to our most engaged audience—considered influencers and recommenders among their peers. Twice monthly, registered subscribers receive news, updates and exclusive features not available to magazine readers and TV viewers. The MWO eNewsletter is one of your most effective and least expensive forms of advertising.



### **PODCAST NETWORK**

Communication through MWO Podcasts is direct, intimate and highly memorable. Two monthly shows: 1) a radio-style podcast with timely and informative topics. 2) feature-length interviews with top names in the outdoors. Listen on iTunes, Stitcher and MidWestOutdoors.com. Tap into the MWO podcast network with a hard-hitting campaign for a remarkably low investment price.



#### **NATIVE CONTENT**

MWO native content looks and feels like natural content, and is consumed like editorial—meaning it is more believable—and delivered through all related MWO media assets. Reap the benefits of an implied endorsement when the most respected outdoor media brand in the Midwest tells your story.



#### **GEAR PROFILE**

Your product image and logo featured by category on the MWO Gear page. One click expands your product image into a full-page interactive profile with multiple images and videos. Link-enabled to drive buyers to your website or company's eCommerce page.



## **DESTINATIONS PROFILE**

Your destination logo featured by category on the MWO Destinations page. One click expands your listing into a full-page interactive profile with multiple images and videos. Link-enabled to drive buyers to your website or social media channel.

## **DIGITAL SOLUTIONS**



#### INTERACTIVE EVENT CALENDAR

A three-pronged strategy for your event's success: 1) Your event is listed on MWO's interactive calendar. 2) One click expands into a rich media module with event details, map, images and video. 3) Your event is posted on the MWO home page in the News & Events section.



## **CONTENT SPONSORSHIP**

Connecting a message with related editorial dramatically increases response. With a content sponsorship, your 4:1 (1600 x 400) banner is embedded within a select online feature, effectively making you the sponsor of that feature story and increasing the effectiveness of your message.



#### **CATEGORY SPONSORSHIP**

Deliver your message to a highly-targeted audience when viewers search articles tagged to categories aligned with your business interests. Your 4:1 (1600 x 400) banner is embedded within articles keyworded with your specific search term(s).



#### **UNIVERSAL VIDEO SPONSORSHIP**

Receive exclusive sponsorship of the MWO featured video, hosted on MWO's home page. Sponsorship includes pre/post roll spots, and MWO eNewsletter and social media posts. Enhanced sponsorship: MWO will run your video content with pre/post roll commercials.



### **DISPLAY BANNER ADVERTISING**

MWO positions your banner in the midst of searchable content. Your message, surrounded by relevant content, becomes part of the contextual environment that inspires people to inquire further. Home page and ROS banners available. ROS banners 1:1 (1000 x 1000) appear adjacent to content posts.

## **SERVICES**



#### **ENHANCED SOCIAL MEDIA**

MWO can help you create your company or organization's social media brand and voice. MWO creates thousands of these messages each year, including video, images, and the written and spoken word. With an enhanced social media message, your brand will become more valuable and authoritative.



#### **VIDEO PRODUCTION**

MWO's award-winning video department produces high-quality and highly effective video for a variety of applications: web content, social media posting, event marketing, television programs, commercials and more!

## We also offer:

Video & TV production • Graphics, printing & publishing services • Direct mail • Merchandising

# Receive \$20,000 in promo exposure for FREE!

Legacy Look-back Feature

Your company history will be featured in MidWest Outdoors magazine!

• Feature article and FP4C ad give you a 2-page spread.

Digital exposure: (IIII) (III) (III)

50 Time-tested Tips Inclusion in MWO's 50 tips that have endured the test of time—fundamentals every outdoorsman should know.

- · Your logo placed with at least 3 tips in MWO magazine
- 10-second spot (3 weeks pre-/post-roll) on the MWO Home Page video
- Inclusion in MWO's 50 Tips eBook

Digital exposure: (IIII) Digital exposure:

MWO Interactive Timeline Your company included in the MWO Timeline, a 50-year history of the outdoors.

- Linked to your website or social media page!
- Linked to the digital version of your Legacy Look-back Feature!

Digital exposure: 

f 9 6

Premium Product Listing Receive online exposure on MWO Gear page and Buyer's Guide eNewsletter!

- Product image, logo and video
- Expands to dedicated page, links to your website & social media pages

Digital exposure:



options

## Half-price "Congratulations" Ad

Brand your company and celebrate an industry milestone!

• FP4C ad • Connect your brand with MWO readers

## Facebook Giveaway Sponsorship

Your logo and product featured in the following:

- MWO Facebook page
- MWO Buyer's Guide eNewsletter
- MWO TV & mag promo ads
- MWO 50 Tips eBook

Digital exposure:

